



## Growing with confidence to meet new demand.

One Ring Networks offers a robust portfolio of high-speed internet connectivity solutions, including fixed wireless, fiber internet, hosted voice services, temporary broadband and managed IT services. Their team of engineers customizes those solutions to provide businesses throughout Arizona, California, Georgia, Maryland and Texas with reliable, flexible and secure networks. With the increasing importance of data and connectivity, One Ring Networks will play an important role in helping companies improve productivity and drive growth for their business and in their community.

### The Need

As One Ring Networks accelerated their growth and increased their bandwidth capabilities, they needed access to both a breadth of infrastructure and a nationwide footprint—a partner who could meet their special site requirements, and easily adapt to the changing landscape of the fixed wireless business.

### The Solution

We partnered with One Ring Networks to give them access to a nationwide footprint and one of the largest portfolios of shared communications infrastructure. They now have a trusted partner for tower and rooftop infrastructure, fiber assets, site analysis and network deployment expertise.

In just three years, we've helped deploy over 25 new sites—proactively working with them before, during and after each expansion to ensure that everything goes smoothly and without interruption. One Ring Networks has been able to take advantage of our 25 years of infrastructure experience to help them navigate complex zoning and permitting processes. And as they plan their future growth, our proprietary CCIsites tool lets them easily identify and evaluate new rooftop and tower sites.

### Name

**One Ring Networks**

### Location

**Arizona, California,  
Georgia, Maryland,  
Texas**

### Industry

**Internet Service  
Provider**

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Crown Castle has so many assets available to us—from rooftops, to towers, to fiber.

**JIMMY UNG**

Director of Network Deployment



### The Impact

- With a strong partner and established processes in place, One Ring Networks is on track to add at least 28 sites a year.
- With our nationwide fiber footprint, they can pursue broader fiber capabilities in more markets without involving additional partners.
- Our long-term commitment helps them build institutional knowledge, which is especially important for their more unusual site deployments, including legacy contracts with non-standard terms.

## Why Crown Castle?

When you work with us, you get a partner who is dedicated to understanding your needs and delivering a solution to run your organization today—while setting the stage for tomorrow's most transformative innovations.

### Expertise

Over the last 30 years, we've built and maintained the nation's largest portfolio of shared communications infrastructure.

### Consultation

We take the time to carefully consider all your needs and deliver a solution that meets your business requirements and opens up new opportunities.

### Service

Our locally based service teams work closely with you to consult, design and deliver solutions that meet your needs, while our state-of-the-art Network Operation Center works around the clock to keep your network running.

### Stability

We are the last owner of our networks, and an S&P 500 company with a history of building and operating infrastructure around the country.



Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 90,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.