The Need
Intellys demands that their partners meet the impressively high standards that have consistently earned them client praise and a near-zero turnover rate:

- **Timing:** They need partners they can count on to consistently deliver quality products and services on time.
- **Partnership:** Intellys looks for vendors who can be true partners—helping them develop creative solutions based on unique business needs rather than sales demands.

Intellys Corporation provides global IT and network consulting for customers at a level of service that would be hard to match in almost any industry. In fact, their turnover rate is an impressive 0.002%. They’re able to exceed the expectations of their customers by providing solutions that go beyond network infrastructure and instead, help them meet business goals. Intellys thrives in highly complex environments, especially industries such as healthcare and financial services, and they need partners who can keep up.

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“Working with folks like Crown Castle, that’s what gets me up in the morning... knowing that, together, we have a value proposition that is really tough to beat when we get in front of a client.”

**BEAU T. HENDRICK**
COO

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**Name**
**Intellys Corporation**

**Location**
**Grapevine, Texas**

**Our Solutions**
- Towers
- Small cells
- Dark Fiber
- Ethernet
- Wavelength
- Managed SD-WAN
- Internet Access
- Private Networks
- Colocation
- Cloud Connect
- Optical Encryption
- DDoS Defense
- Cyber Defense One
- Bandwidth on Demand
- Ultra-Low Latency
- Video Transport
Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 85,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.

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