

# How to become a supplier.

### How to apply

### Site-related products and contracted services

The process to provide site-related products requires your company to accept our Terms and Conditions of Purchase and submit a W-9. To obtain a copy of our Terms and Conditions, contact Supply Chain Management at Supplier.Diversity@crowncastle.com.

To work at our sites for construction, maintenance, antenna installation, site acquisition, civil work, fiber work, utility work, lawn care, engineering, and regulatory services, you'll need to send information about your company to Supplier. Diversity@crowncastle.com.

Company information can include:

- Capabilities Statement
- Certificates
- Contact Information

### Non-site-related products & services suppliers

The process to apply for qualification to provide non-site-related products and services simply requires your company to accept our Terms and Conditions of Purchase and submit a W-9. To obtain a copy of our Terms and Conditions of Purchase, contact Supply Chain Management at Supplier. Diversity@crowncastle.com.

## **Special requirements** for contracted services

### **Invoicing payment terms**

Our standard payment term is net 45 days. You will be required to 1) accept electronic payments from Crown Castle, 2) comply with the Release and Waiver of Lien documents, and 3) prepare and electronically submit invoices that meet Crown Castle's invoice requirements.

#### Release and Waiver of Lien (RWOL)

If you are providing construction services subject to a lien, we require that you pay all subcontractors and obtain an unconditional waiver of lien prior to sending an invoice to Crown Castle.

### How we award business

The vast majority of business is awarded through our district offices throughout the United States. Vendors who demonstrate successful business performance may be invited to perform additional work in other districts.

#### **About Crown Castle**

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 65,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.