

CROWN CASTLE INTERNATIONAL CORP.
Summary Fact Sheet
dollars in millions

	Quarter Ended											
	3/31/2013			6/30/2013			9/30/2013			12/31/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Revenues												
Site Rental	\$ 581.3	\$ 34.1	\$ 615.4	\$ 583.6	\$ 33.3	\$ 616.8	\$ 589.4	\$ 31.4	\$ 620.8	\$ 617.1	\$ 33.5	\$ 650.6
Services	117.9	6.8	124.6	113.1	5.0	118.1	122.1	6.1	128.2	141.4	6.4	147.8
Total Revenues	699.1	40.9	740.1	696.6	38.3	734.9	711.5	37.5	749.0	758.5	39.9	798.4
Operating Expenses												
Site Rental	167.6	10.0	177.6	169.2	9.8	179.0	172.8	9.2	182.0	177.3	9.3	186.5
Services	71.8	5.5	77.4	66.0	4.2	70.2	77.9	4.1	82.0	88.3	3.8	92.1
Total Operating Expenses	239.4	15.5	255.0	235.3	13.9	249.2	250.7	13.2	264.0	265.6	13.0	278.6
General & Administrative	52.6	5.7	58.2	49.2	5.6	54.8	52.3	6.2	58.5	59.4	7.7	67.2
Add: Stock-Based Compensation	10.0	0.1	10.1	9.4	0.2	9.6	9.9	0.3	10.2	9.7	2.2	11.9
Add: Amortization of prepaid lease purchase price adjustments	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9
Adjusted EBITDA	\$ 421.0	\$ 19.8	\$ 440.8	\$ 425.5	\$ 18.9	\$ 444.4	\$ 422.2	\$ 18.4	\$ 440.6	\$ 447.1	\$ 21.3	\$ 468.4

	Quarter Ended											
	3/31/2013			6/30/2013			9/30/2013			12/31/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Gross Margins:												
Site Rental	71%	71%	71%	71%	71%	71%	71%	71%	71%	71%	72%	71%
Services	39%	18%	38%	42%	17%	41%	36%	34%	36%	38%	41%	38%
Adjusted EBITDA	60%	48%	60%	61%	49%	60%	59%	49%	59%	59%	53%	59%

Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:
dollars in millions

	Quarter Ended			
	3/31/2013	6/30/2013	9/30/2013	12/31/2013
Net income (loss)	\$ 16.7	\$ 53.4	\$ 46.5	\$ (22.7)
Adjustments to increase (decrease) net income (loss):				
Asset write-down charges	3.7	3.1	3.9	4.2
Acquisition and integration costs	1.6	7.2	4.4	12.8
Depreciation, amortization and accretion	186.5	190.7	195.4	201.7
Amortization of prepaid leases purchase price adjustment	3.9	3.9	3.9	3.9
Interest expense, amortization of deferred financing costs	164.4	140.3	142.0	143.0
Gains (losses) on retirement of long-term obligations	35.9	0.6	—	0.6
Interest income	(0.3)	(0.3)	(0.2)	(0.5)
Other income (expense)	0.6	(0.5)	0.6	3.1
Benefit (provision) for income taxes	17.7	36.6	34.0	110.4
Stock-based compensation	10.1	9.6	10.2	11.9
Adjusted EBITDA	\$ 440.8	\$ 444.4	\$ 440.6	\$ 468.4

Note: Components may not sum to total due to rounding.