

CROWN CASTLE INTERNATIONAL CORP.
Summary Fact Sheet
(dollars in millions)

	Quarter Ended											
	12/31/2012			3/31/2013			6/30/2013			9/30/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Revenues												
Site Rental	\$ 537.9	\$ 32.4	\$ 570.3	\$ 581.3	\$ 34.1	\$ 615.4	\$ 583.6	\$ 33.3	\$ 616.8	\$ 589.4	\$ 31.4	\$ 620.8
Services	98.0	5.8	103.8	117.9	6.8	124.6	113.1	5.0	118.1	122.1	6.1	128.2
Total Revenues	635.9	38.2	674.1	699.1	40.9	740.1	696.6	38.3	734.9	711.5	37.5	749.0
Operating Expenses												
Site Rental	140.6	8.9	149.5	167.6	10.0	177.6	169.2	9.8	179.0	172.8	9.2	182.0
Services	63.5	4.4	67.9	71.8	5.5	77.4	66.0	4.2	70.2	77.9	4.1	82.0
Total Operating Expenses	204.1	13.3	217.4	239.4	15.5	255.0	235.3	13.9	249.2	250.7	13.2	264.0
General & Administrative	49.3	9.4	58.6	52.6	5.7	58.2	49.2	5.6	54.8	52.3	6.2	58.5
Add: Stock-Based Compensation	8.4	3.6	12.0	10.0	0.1	10.1	9.4	0.2	9.6	9.9	0.3	10.2
Add: Amortization of prepaid lease purchase price adjustments	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9
Adjusted EBITDA	\$ 394.8	\$ 19.1	\$ 413.9	\$ 421.0	\$ 19.8	\$ 440.8	\$ 425.5	\$ 18.9	\$ 444.4	\$ 422.2	\$ 18.4	\$ 440.6

	Quarter Ended											
	12/31/2012			3/31/2013			6/30/2013			9/30/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Gross Margins:												
Site Rental	74%	73%	74%	71%	71%	71%	71%	71%	71%	71%	71%	71%
Services	35%	24%	35%	39%	18%	38%	42%	17%	41%	36%	34%	36%
Adjusted EBITDA	62%	50%	61%	60%	48%	60%	61%	49%	60%	59%	49%	59%

Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:
(dollars in millions)

	Quarter Ended			
	12/31/2012	3/31/2013	6/30/2013	9/30/2013
Net income (loss)	\$ (9.6)	\$ 16.7	\$ 53.4	\$ 46.5
Adjustments to increase (decrease) net income (loss):				
Asset write-down charges	7.3	3.7	3.1	3.9
Acquisition and integration costs	6.2	1.6	7.2	4.4
Depreciation, amortization and accretion	175.8	186.5	190.7	195.4
Amortization of prepaid lease purchase price adjustment	3.9	3.9	3.9	3.9
Interest expense, amortization of deferred financing costs	173.7	164.4	140.3	142.0
Gains (losses) on retirement of long-term obligations	117.4	35.9	0.6	—
Interest income	(3.5)	(0.3)	(0.3)	(0.2)
Other income (expense)	1.4	0.6	(0.5)	0.6
Benefit (provision) for income taxes	(70.6)	17.7	36.6	34.0
Stock-based compensation	12.0	10.1	9.6	10.2
Adjusted EBITDA	\$ 413.9	\$ 440.8	\$ 444.4	\$ 440.6

Note: Components may not sum to total due to rounding.