

CROWN CASTLE INTERNATIONAL CORP.
Summary Fact Sheet
(dollars in millions)

	Quarter Ended											
	9/30/2012			12/31/2012			3/31/2013			6/30/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Revenues												
Site Rental	\$ 507.2	\$ 31.5	\$ 538.8	\$ 537.9	\$ 32.4	\$ 570.3	\$ 581.3	\$ 34.1	\$ 615.4	\$ 583.6	\$ 33.3	\$ 616.8
Services	78.3	4.3	82.6	98.0	5.8	103.8	117.9	6.8	124.6	113.1	5.0	118.1
Total Revenues	585.5	35.8	621.3	635.9	38.2	674.1	699.1	40.9	740.1	696.6	38.3	734.9
Operating Expenses												
Site Rental	126.1	9.3	135.3	140.6	8.9	149.5	167.6	10.0	177.6	169.2	9.8	179.0
Services	46.6	3.4	50.0	63.5	4.4	67.9	71.8	5.5	77.4	66.0	4.2	70.2
Total Operating Expenses	172.7	12.7	185.3	204.1	13.3	217.4	239.4	15.5	255.0	235.3	13.9	249.2
General & Administrative	50.5	5.4	55.9	49.3	9.4	58.6	52.6	5.7	58.2	49.2	5.6	54.8
Add: Stock-Based Compensation	16.3	(0.1)	16.2	8.4	3.6	12.0	10.0	0.1	10.1	9.4	0.2	9.6
Add: Amortization of prepaid lease purchase price adjustments	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9	3.9	—	3.9
Adjusted EBITDA	\$ 382.6	\$ 17.6	\$ 400.2	\$ 394.8	\$ 19.1	\$ 413.9	\$ 421.0	\$ 19.8	\$ 440.8	\$ 425.5	\$ 18.9	\$ 444.4

	Quarter Ended											
	9/30/2012			12/31/2012			3/31/2013			6/30/2013		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Gross Margins:												
Site Rental	75%	71%	75%	74%	73%	74%	71%	71%	71%	71%	71%	71%
Services	40%	20%	39%	35%	24%	35%	39%	18%	38%	42%	17%	41%
Adjusted EBITDA	65%	49%	64%	62%	50%	61%	60%	48%	60%	61%	49%	60%

Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:
(dollars in millions)

	Quarter Ended			
	9/30/2012	12/31/2012	3/31/2013	6/30/2013
Net income (loss)	\$ 43.2	\$ (9.6)	\$ 16.7	\$ 53.4
Adjustments to increase (decrease) net income (loss):				
Asset write-down charges	1.6	7.3	3.7	3.1
Acquisition and integration costs	2.9	6.2	1.6	7.2
Depreciation, amortization and accretion	154.9	175.8	186.5	190.7
Amortization of prepaid lease purchase price adjustment	3.9	3.9	3.9	3.9
Interest expense, amortization of deferred financing costs	144.9	173.7	164.4	140.3
Gains (losses) on retirement of long-term obligations	—	117.4	35.9	0.6
Interest income	(0.3)	(3.5)	(0.3)	(0.3)
Other income (expense)	0.6	1.4	0.6	(0.5)
Benefit (provision) for income taxes	32.3	(70.6)	17.7	36.6
Stock-based compensation	16.2	12.0	10.1	9.6
Adjusted EBITDA	\$ 400.2	\$ 413.9	\$ 440.8	\$ 444.4

Note: Components may not sum to total due to rounding.