



# Creating new possibilities for building owners.

As technologies evolve and the demand for data continues to grow, wireless carriers, technology companies and other providers are looking for more ways to enhance connectivity. In urban and suburban areas, rooftop sites are an efficient solution to support wireless network densification and improve coverage and capacity. As a Real Estate Investment Trust (REIT) and the largest provider of shared communications infrastructure, we are uniquely positioned to help make your rooftop site the most desirable choice.

Our Rooftop Alliance Program provides a way for property owners to maximize the value of their assets. We offer a cash buyout of your rooftop wireless tenant leases that provides you with an immediate lump sum payment—creating new ways for you to fund other capital investments. Additionally, we will be responsible for the ongoing marketing of your rooftop site and will pay you a revenue share for each new wireless service provider tenant we put on your property. With our industry-leading site location tool, CCIsites™, we can help you maximize the opportunity for additional lease revenues. And we'll make sure your rooftop site is safe, secure and well maintained with our comprehensive site maintenance program and 24/7 site monitoring.

## Why Crown Castle.

When you work with us, you get a partner that you can trust to help maximize the immediate and long-term value of your property—at no cost to you.

### > Expertise

Over the last 25 years, we've built and maintained the nation's largest portfolio of shared communications infrastructure. Our experts in real estate, legal and planning work with you to make the installation, market and management processes as seamless as possible.

### > Long-standing partner

We have established relationships with wireless carriers at the local level and work closely with them to find the right sites to meet their unique network needs.

### > Industry-leading technology

Our site location and demand analysis tools enable our sales teams and customers to quickly identify potential site locations—creating instant visibility for your rooftop assets and driving new deployment opportunities.

### > Reach

Our unique portfolio includes more than 40,000 towers, approximately 115,000 small cells on air or under contract, and more than 80,000 route miles of fiber—all supported by nearly 100 offices across the country.

### > Single-source

You can count on us for all your in-building connectivity needs. From fiber to small cells and rooftop antennas, our infrastructure works together to build connections and provide a better experience for your tenants, visitors and guests.

### > Stability

You can rest assured knowing that you're partnering with an S&P 500 company with a long and stable history. From the way we design and build our infrastructure to the way we make business decisions, you can count on us to be with you for the long haul.

**To learn more about our Rooftop Alliance Program and other in-building solutions, email [Rooftops@crowncastle.com](mailto:Rooftops@crowncastle.com).**

